



SCOTTSDALE ECONOMIC DEVELOPMENT SUBCOMMITTEE

December 11, 2014

ACA PIPELINE REPORT

KEVIN J. SULLIVAN
SVP BUSINESS ATTRACTION AND EXPANSION



ACA FY2015 Q1 RESULTS



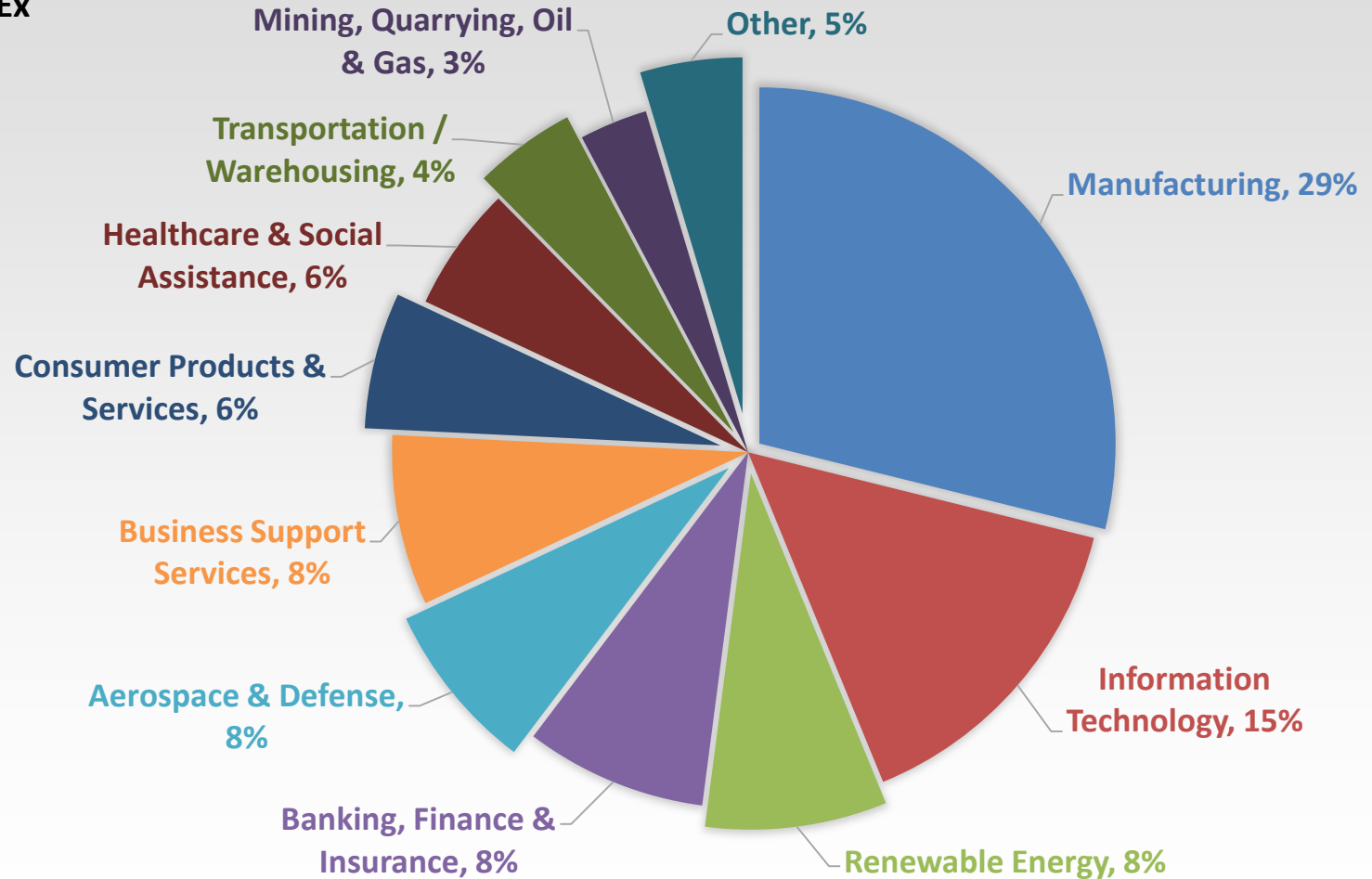
- 23 Projects: Attraction, Expansion, Creation
 - 43 Projects YTD
- 3,399 Job Announced
 - 7,063 Jobs YTD
- \$87.6 Million Capital Investment
 - \$357.6 Million YTD
- Average Wages \$62,357
 - \$57,577 YTD



ALL ACA BY INDUSTRY

Pipeline Projects (All ACA) Business Attraction and Expansion Pipeline by Industry Segment, YTD Q2-2015

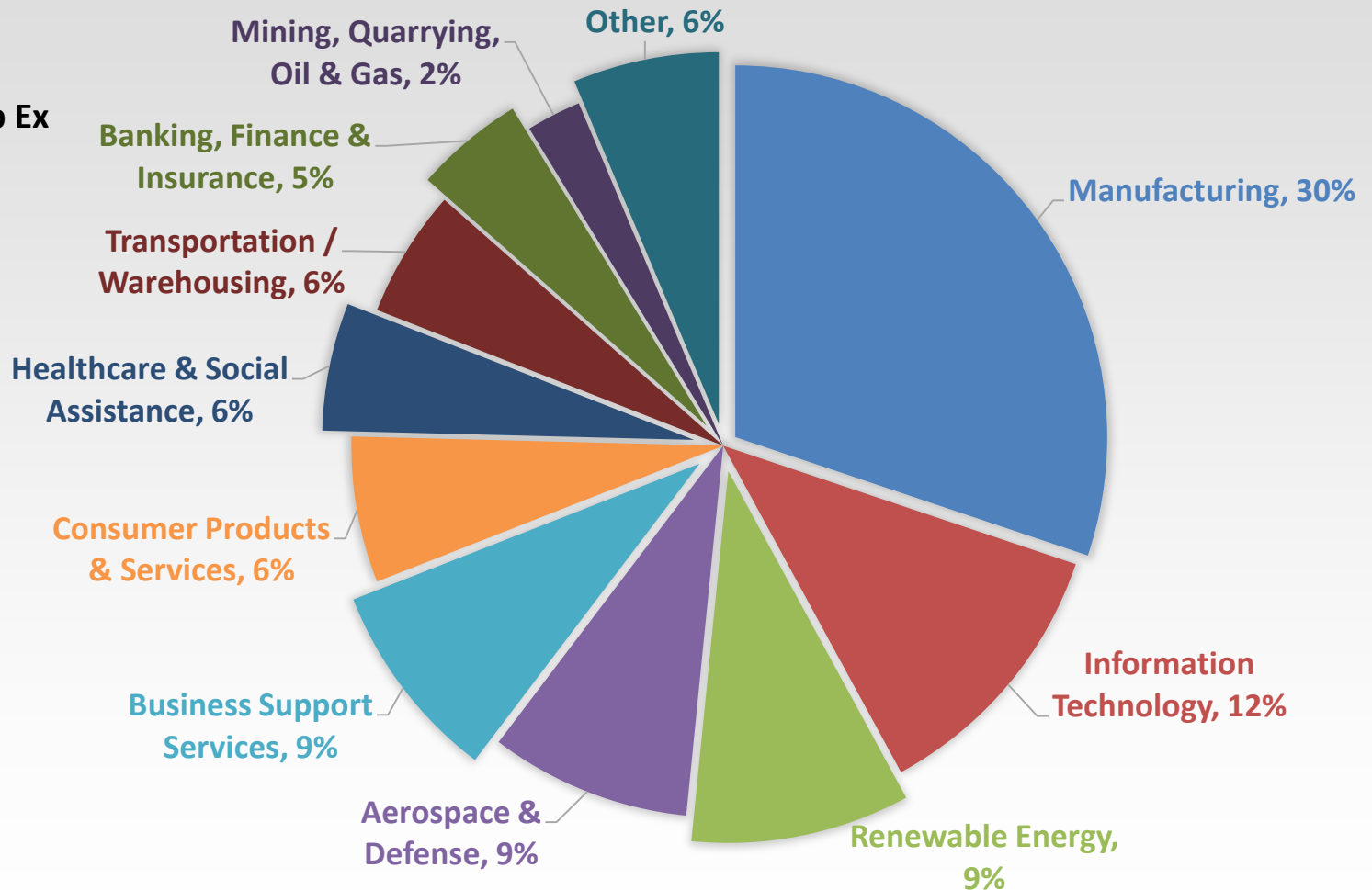
194 Projects
\$20.68 Billion in Cap Ex
39,676 Jobs
\$48,728 Avg Wages



BA PIPELINE BY INDUSTRY

Pipeline Projects (BA)
Business Attraction Pipeline by Industry Segment, YTD Q2-2015

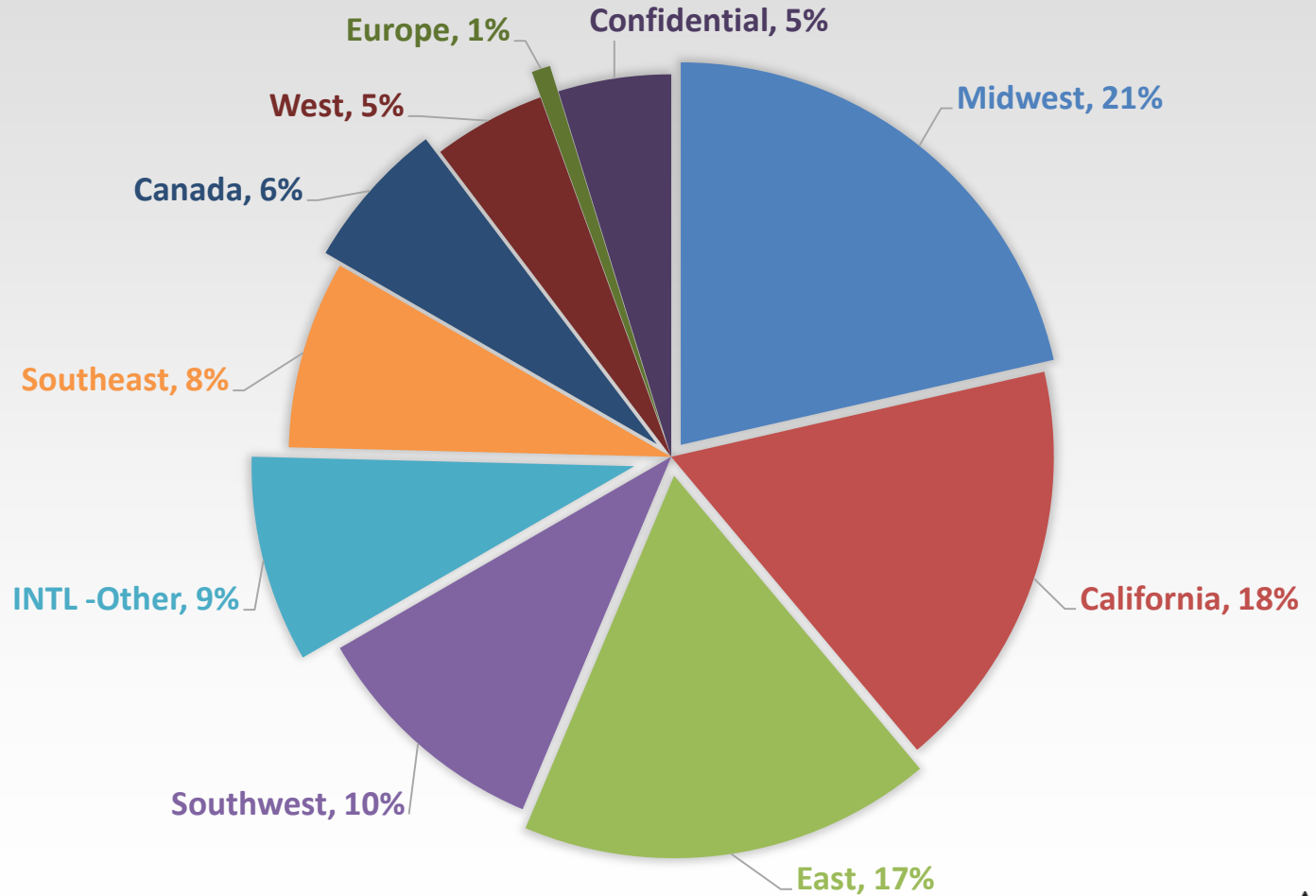
126 Projects
\$17.96 Billion in Cap Ex
28,446 Jobs
\$49,283 Avg Wages



BA PIPELINE BY ORIGIN

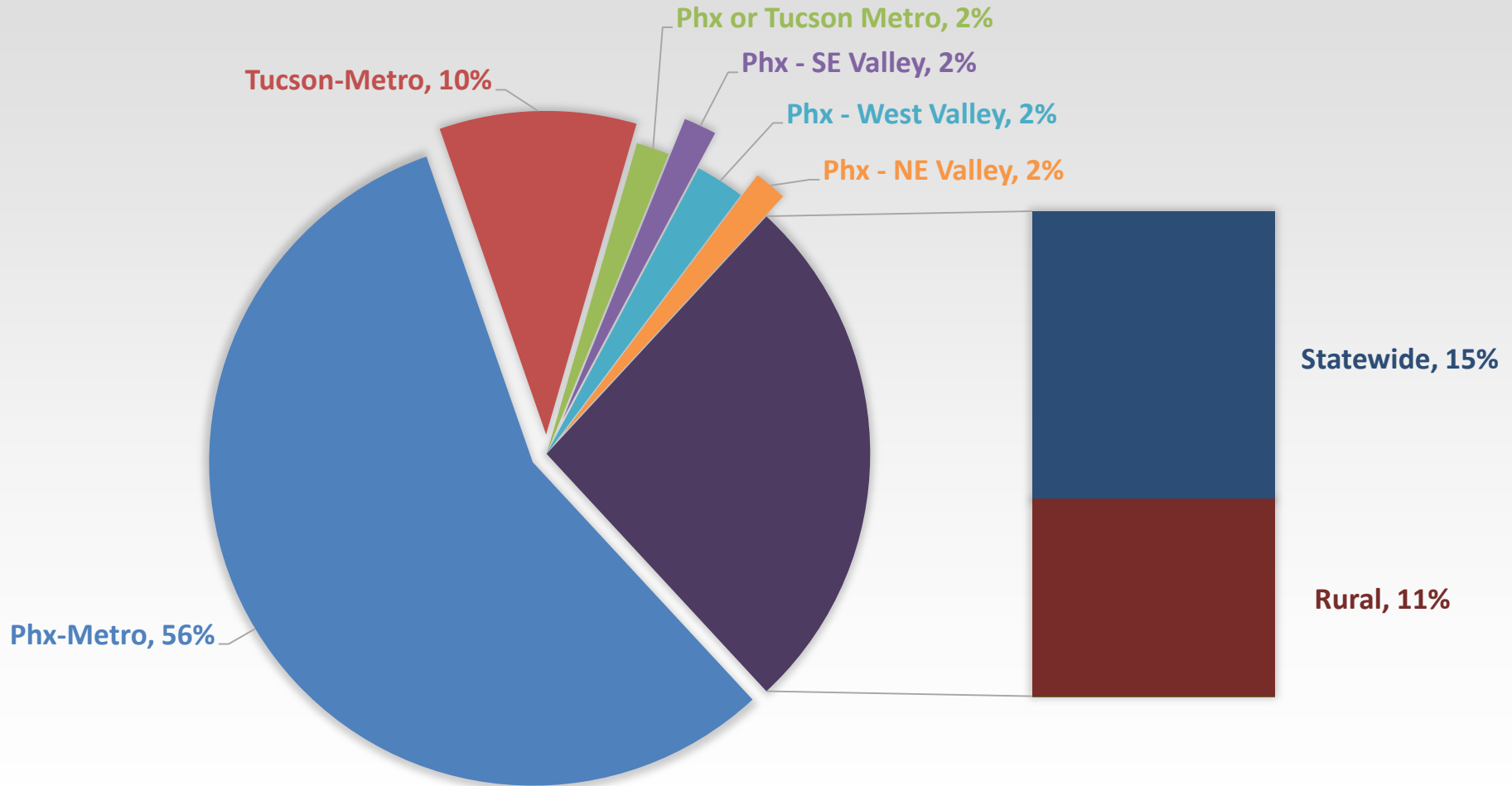
Pipeline Projects (BA)
Business Attraction Pipeline by Geographic Segment, YTD Q2-2015

126 Projects
\$17.96 Billion in Cap Ex
28,446 Jobs
\$49,283 Avg Wages



BA PIPELINE BY PREFERRED AREA

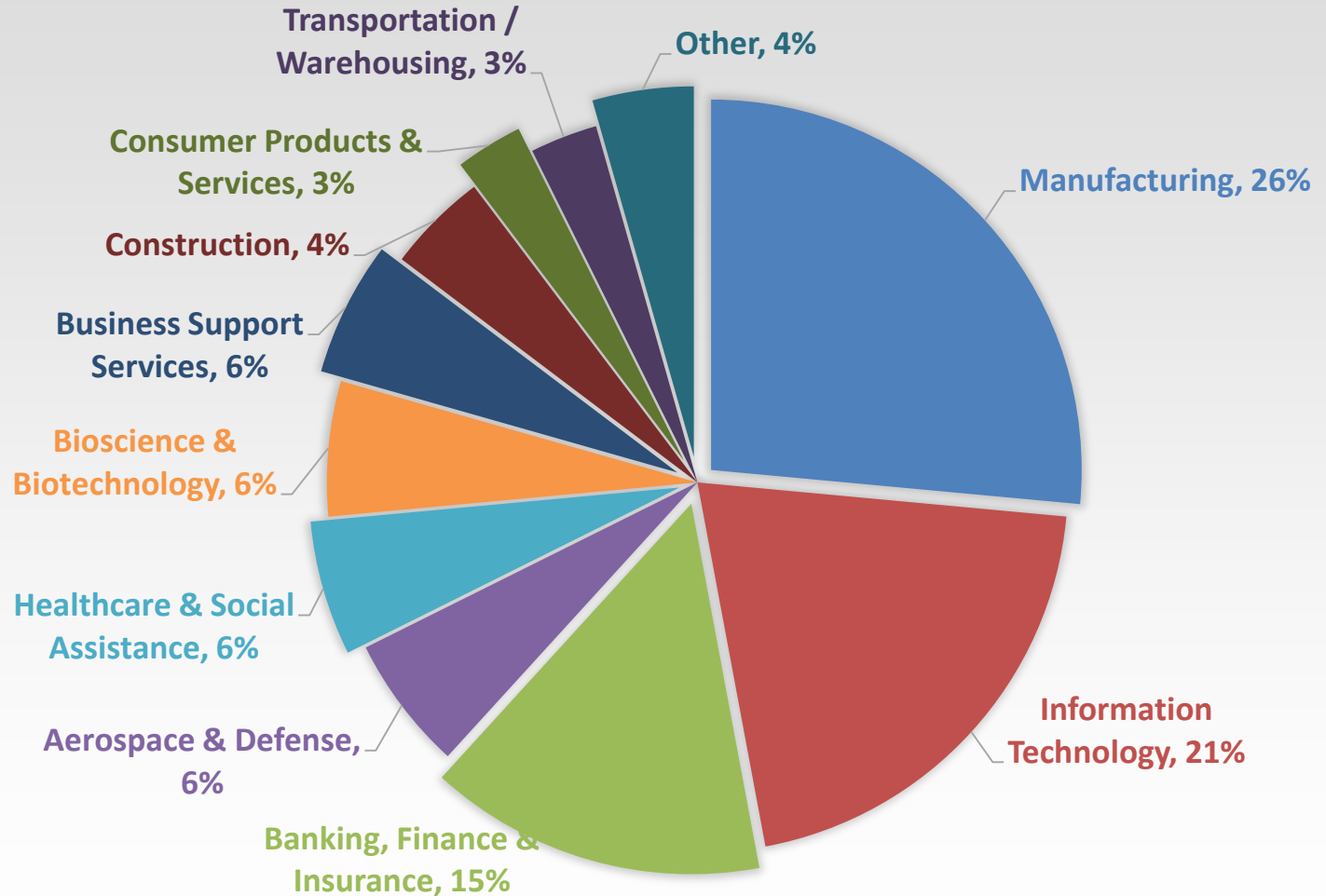
All Projects (BA)
Business Attraction Pipeline by Preferred City/Town, YTD Q2-2015



BE PIPELINE BY INDUSTRY

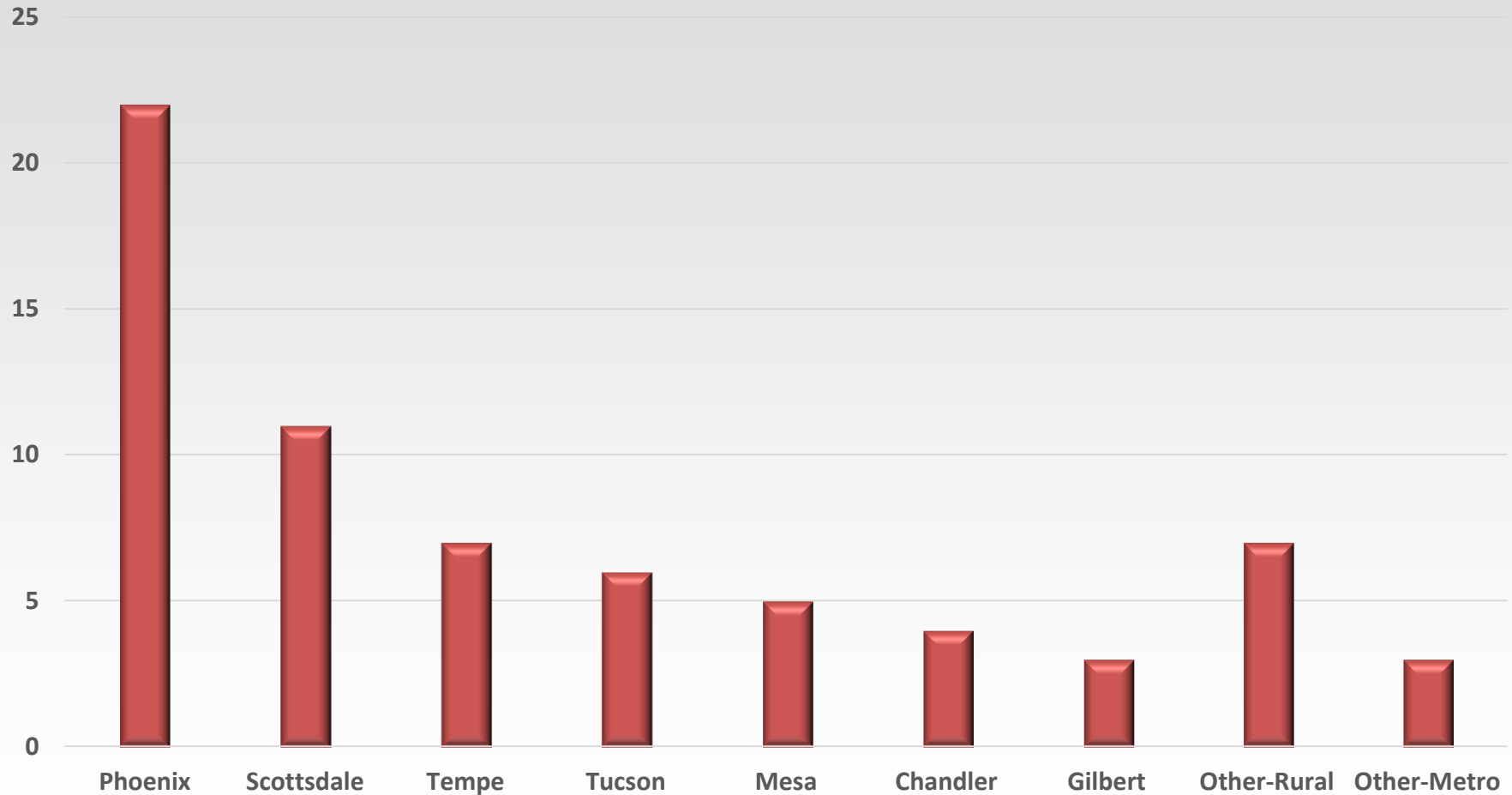
Pipeline Projects (BE)
Business Expansion Pipeline by Industry Segment, YTD Q2-2015

68 Projects
\$2.71 Billion in Cap Ex
11,230 Jobs
\$47,324 Avg Wages



BE PIPELINE BY PREFERRED AREA

All Projects (BE)
Business Expansion Pipeline by Preferred City/Town, YTD Q2-2015



LOOKING FORWARD...

- December 9
 - ACA Hosted Santa Clara Networking Event
- December 28
 - San Francisco 49ers vs. Arizona Cardinals
- January 13
 - Southern California Networking Event
- January 29 – February 1
 - Super Bowl XLIX Visiting CEO Program



KEVIN SULLIVAN

KEVINS@AZCOMMERCE.COM

602 845 1261

QUESTIONS?